



May 8, 2008

To Whom It May Concern:

RE: Telcom Enterprises

Telcom Enterprises conducted a comprehensive review of our land lines, long distance, and telephone maintenance contracts to offer any efficiencies and potential cost savings for the Corporation of the County of Huron in 2005.

Telcom Enterprises are very knowledgeable with respect to Bell Canada Services and as a result of the review, Telcom Enterprises were able to significantly reduce the County of Huron's telecom costs. In particular we switched most of our Bell Canada lines to Allstream lines provided through Bell Canada. Significant monthly savings have been achieved for the eighty eight lines that have been converted between Clinton and Goderich, Ontario.

As well, they implemented the changes with the various suppliers, as part of their consulting fee, and substantiated the savings through a final audit. The County provided Telcom Enterprises with the respective Bell, and other supplier invoices, to minimize the County's involvement in the process.

In summary, Telcom Enterprises provided the County of Huron with excellent results and have always been available to assist with telecom concerns as needed.

Regards,

Kim Reid, Manager
County of Huron
Information Technology Division

Information Technology Division

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