Corporation of the

Municipality
of
Magnetawan Incorporated 2000 District of Parry Sound

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July 30, 2012

To Whom It May Concern:

## RE: Telcom Enterprises - 1391009 Ontario Limited

Telcom Enterprises conducted a review of our Land Lines, Long Distance and Wireless Services to offer any efficiencies and potential cost savings for the Municipality of Magnetawan. This included a review of all alternate suppliers to ensure their recommendations were tailored to our needs.

We contracted Telcom Enterprises to evaluate our Telecommunications Expenditures and to recommend areas in which we could implement savings. Their knowledge of competitive services available assisted us greatly in reducing our Telecom Costs. Telcom Enterprises acted in a professional manner and the savings they quoted were realized.

As well, they implemented the changes with the various carriers and substantiated the savings through a final audit. Our involvement was minimal once we had provided Telcom Enterprises with the respective Invoices.

Telcom has also assisted in our future I.T. requirements at **no cost** since the completion of our audit and continues to assist over the full term of our service agreement in all areas of telecommunications.

Yours truly,

Roger Labelle

Clerk-Administrator



Knowing our heritage we will build our future.