



The Corporation of  
**THE TOWNSHIP of The Archipelago**

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August 26, 2011

To Whom It May Concern:

RE: Telcom Enterprises

Telcom Enterprises conducted a review of our Land Lines, Long Distance and Wireless Services to offer any efficiencies and potential cost savings for both the Townships of The Archipelago and Carling. They also reviewed all alternate suppliers to ensure their recommendations were tailored to our needs.

We contracted Telcom Enterprises to evaluate our Telecommunications Expenditures and to recommend areas in which we could implement savings. Their knowledge of competitive services available assisted us greatly in reducing our Telecom Costs. Telcom Enterprises acted in a professional manner and the savings they quoted were realized.

As well they implemented the changes with the various carriers and substantiated the savings through a final audit. Our involvement was minimal once we had provided Telcom Enterprises with the respective Invoices.

Yours truly,

A handwritten signature in black ink, appearing to read "Stephen P. Kaegi".

Stephen P. Kaegi  
CAO/Clerk  
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Township of Carling  
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