



*The Corporation of the*  
**Township of Ignace**

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**F02-14**

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To Whom It May Concern:

**Re: Telcom Enterprises**

In the fall of 2011 we contracted Telcom Enterprises to evaluate our telecommunications services and find ways in which we could generate efficiencies and savings. Like most small municipalities we felt that we could improve telecommunication services and save money, but due to lack of expertise in this specialized area we were unable to do things ourselves.

Telcom started its review promptly and did not take long to prepare its report and recommendations. Once we provided Telcom with our invoices and other data our involvement was minimal. Telcom's representatives were friendly and professional when interacting with our staff.

Telcom's knowledge of suppliers and their services was evident in its comprehensive report on our land lines, long distance, Internet and wireless services. The report gave a number of options that offered efficiencies and cost savings. After discussing the report with Telcom and selecting our options, Telcom implemented the changes with the various carriers and confirmed them through a final audit.

As a result of Telcom's work, we realized savings of approximately 30% in our telecommunications costs. I highly recommend Telcom Enterprises to review any telecommunication services of your organization in order to improve the services and reduce costs.

Yours truly,

Wayne Hanchard  
Administrator Treasurer  
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