



# MUNICIPALITY OF HURON EAST

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October 18<sup>th</sup>, 2010.

To Whom It May Concern:

**RE: Telcom Enterprises**

The Municipality of Huron East had Telcom Enterprises conduct a review of our phone land lines to offer any efficiencies and potential cost savings for the municipality. They also reviewed all alternative suppliers to ensure their recommendations were tailored to the municipal needs.

Telcom Enterprises evaluated the municipal telecommunication expenditures and recommended areas in which they would implement savings. Their knowledge of competitive services available assisted us greatly in reducing our Telecom Costs. Telcom Enterprises acted in a professional manner and the savings they quoted were realized.

As well they implemented the changes with the telephone supplier and substantiated the savings through the final audit. Our involvement was minimal once we had provided Telcom Enterprises with the respective Bell invoices. It is a pleasure for me to have the opportunity to recommend Telcom Enterprises to any company looking for a supplier to review their telecommunications expenditures.

If I can supply any additional information, then please do not hesitate to contact this office.

Yours truly,

J. R. McLachlan,  
Clerk-Administrator.

JRM:ja