



FLOYD HALL LIMITED

INSURANCE BROKERS

www.floydhallinsurance.com

12585 HWY 35, BOX 148
MINDEN, ONTARIO K0M 2K0
(705) 286-1270
Fax: (705) 286-4158
Toll Free: 1-800-254-7814

173A HIGHLAND STREET, BOX 432
HALIBURTON, ONTARIO K0M 1S0
(705) 457-1732
Fax: (705) 457-2481
Toll Free: 1-877-457-1732

January 9, 2014

To Whom it May Concern:

RE: Telcom Enterprises

Telcom Enterprises conducted a review of our Land Lines, Long Distance and Wireless Services to offer any efficiencies and potential cost savings for Floyd Hall Insurance Brokers. They also reviewed all alternate suppliers to ensure their recommendations were tailored to our needs.

We contracted Telcom Enterprises to evaluate our Telecommunications Expenditures and to recommend areas in which we could implement savings. Their knowledge of competitive services available assisted us greatly in reducing our Telecom Costs. Telcom Enterprises acted in a professional manner and the savings they quoted were realized.

As well they implemented the changes with the various carriers and substantiated the savings through a final audit. Our involvement was minimal once we had provided Telcom Enterprises with the respective Invoices.

A handwritten signature in black ink, appearing to read 'Glenn Hall', with a long, sweeping underline.

Glenn Hall
President
Floyd Hall Insurance
705-286-1270
ghall@floydhallinsurance.com